

## Education

**U.S.A. Washington DC, MBA, American University, USA , International Business and Marketing**  
**Italy, Rome – Mechanical Engineering with Laude, Major in Renewable Energies**

## Working Experience

**Paris & Partners S.r.l, Founder and CEO ( [www.parisandpartners.com](http://www.parisandpartners.com) )**

- India Desk – **Axis Bank** – Cooperation agreement for M&A and Corporate Development
- India Desk – **Tata Group**– M&A activity in textile machinery industry;
- India Desk – **Reliance Industries** – M&A activity in automotive equipment industry;
- India Desk – **Godrej Group** – M&A activity in cosmetic sector
- India Desk – **Chandaria Group** – M&A activity in Health Care and Media sector
- India Desk – **Dabur Group** – Wine industry, Italian brand launch and distribution test
- India Desk – **Makwana Group** – M&A activity in automotive and industrial sector
- India Desk – **Dalmia Group** – M&A activity in textile home linen sector
- India Desk – **Marc Sanitary** – M&A activity in tap industry
- India Desk – **Manipal Group** – M&A activity in Stationery and printing
- India Desk – **Banca Intesa San Paolo IMI** – Market research and M&A activity
- India Desk – **Merloni Progetti** – Market Research and Project scouting
- India Desk – **Buffetti Group and Private Customers** – Stationery and Printing
- India Desk - **Private Customer** – Alcohol Beverages and Mineral Water market research
- India Desk - **Private Customer** – Credit Card market research
- India Desk – **Private Customer** – Insurance Industry market research
- India Desk – **Private Customers** – Luxury and fashion distributor research
- India Desk – **Private Customers** – Real Estate market research and fund raising
- India Desk – **Other M&A , JVs and distributor researches**

**Italy, Accenture, Consultant** - Export financing in Financial Institutions

**Italy, ABN Amro Banca Antonveneta , Consultant** - non performing portfolio equity investments.  
Acquisition of investments by Argy Venture Capital srl

**Italy, Argy Venture Capital Srl , Founder and CEO** – Start-Ups and Venture Capital,  
AIFI member ([www.aifi.it](http://www.aifi.it); [www.argyventurecapital.it](http://www.argyventurecapital.it)). Among others Gandalf Airline Company and METIS Temporary Staffing (turnover 250 million euros).

**Luxembourg, Aurora Private Equity S.A., Co-Founder with UniCredit Group ,**  
Closed-end investment fund for private equity

**Italia, UniCredit Group**

- **UBM Bank Spa, corporate finance and M&A activity;**
- **UniCredit Imprese Spa, Head of Private Equity;**
- **Credit Merchant Spa, Managing Director;** M&A, Corporate Finance, Debt Restructuring, project financing . Board Member of several companies.
- **Head Office, Head of Corporate Finance;**
- **Large Corporate Division, Senior Account Officer – Relationship Manager**

**Germania , BNL Hesse Newman Hamburg ,** financial and organization analysis, internal auditing, feasibility study for reorganisation

**Canada, BNL S.A. , Toronto, Montreal, Vancouver,** financial and organization analysis, internal auditing, feasibility study for reorganisation

**Argentina, BNL Buenos Aires**, financial and organization analysis, internal auditing, feasibility study for reorganisation . Negotiation activity with Banco Central for cooperation financing.

**Brasil, BNL Banco de Investimento**, financial and organization analysis, internal auditing, feasibility study and turnaround activity, debt-to-equity swap with Banco Central ;

**India, Banca Nazionale del Lavoro**, Market research and feasibility study and authorisation activity for branch set-up with Reserve Bank of India

**Luxembourg , Banca Nazionale del Lavoro** , financial and organization analysis, internal auditing, feasibility study for reorganisation;

**Italy, Rome , Banca Nazionale del Lavoro, Finanziaria Italiana di Partecipazioni SpA**  
*Merchant Bank, Private Equity analyst.*

**U.K. London – Italy, Rome , The Chase Manhattan Bank**, Corporate finance and private equity.

### Political and Economic Activity

**1984 U.S. Government** , Department of the Interior, Bureau of Economic Policy and Analysis ,  
Economic Analyst - **U.S.A. Washington DC**

**1987-89 Partito Liberale Italiano** – member of National School Commission ,  
political study office for new law proposals

**1996 -97 Rinnovamento Italiano** – Secretary in Milan and Candidate to political elections

**2006-2007 Regione Lombardia , Member of Technical and Scientific Council for Environment  
and Productive Services**

### Attività Sociali e civiche

**Board Member of Consiglio Direttivo della Camera Indiana a Milano ([www.ICCI.it](http://www.ICCI.it))**

**Member of Italian Chamber of Commerci in Mumbai, India**

**Founder Member Associazione Italia – India**

**Board Member Consiglio Direttivo della Associazione Italiana Business Angel ([www.IBAN.it](http://www.IBAN.it))**

**Member Business Club , London**

**Member AIFI ( [www.aifi.it](http://www.aifi.it) ) and High Tech Commission ([www.argyventurecapital.it](http://www.argyventurecapital.it) ).**

**Member of Assolombarda ([www.parisandpartners.com](http://www.parisandpartners.com))**

**Member of Compagnia delle Opere**

**Member of Rotary Club, Milan, Italy.**

**Founder Member Associazione Civica Chiamamilano**

**Founder Member Non-profit Associazione for children**

**Founder member of nursery and infant school in Brasil**

**Military Office of Military Red Cross**

### Personal Data

Born on 4.11.1956, L'Aquila (AQ) , Resident in Milan, Via dei Pellegrini, 16 - Italy

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